



Manufacturing Quality Components for Better Building

March 28, 2003

Mr. Richard Karney, P.E., Manager
ENERGY STAR Program
Building Technologies Program
e-mail ~ richard.karney@ee.doe.gov

Dear Mr. Karney:

Pursuant to your letter dated February 11, 2003 regarding proposed revisions to the *ENERGY STAR* Program criteria, *Philips Products, Inc.* recommends the "3-Zone" alternative be adopted.

Philips Products, Inc. is major manufacturer of vinyl and aluminum windows and entry doors, and a strong supporter of the *ENERGY STAR* Program. We understand the significant benefits of a consumer-friendly, easy-to-understand program that promotes high-performance fenestration products. The 3-Zone approach maintains this simplicity, whereas the 4-Zone approach introduces unnecessary complexity and confusion. Such complexity would be counterproductive to wide acceptance of the *ENERGY STAR* program.

Best Regards,

A handwritten signature in black ink, appearing to read "John W. Lewis, Jr.", written over a horizontal line.

John W. Lewis, Jr.
VP, Engineering
Philips Products, Inc.

/jwlj